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Q1. When was the Company	A1. G-ONE Credit Services Co., Ltd. (currently Premium
established?	Co., Ltd.) was established in 2007 as a second-tier
	subsidiary of Gulliver International Co., Ltd. (currently
	IDOM Inc.). AZS 1 (currently Premium Group Co.,
	Ltd.) was established in 2015 after passing through the
	hands of several investment funds and other
	ownership.
	Click on the following links for more information on
	the history of our Company:
	• About Premium Group
Q2. When was the stock listed?	A2. The stock was listed on the second section of the
	Tokyo Stock Exchange in December 2017; moved to the
	first section in December 2018; and moved to the prime
	market in April 2022.
Q3. What is the Securities Code?	A3. 7199
Q4. Can you tell us about the	A4. Our management philosophy consists of two
Company's mission and	missions and the VALUE shared values. For the
management policies?	medium to long term, our goal to establish a Car
	Premium Business Model and become the one and only
	car mobility company.
	Click on the following links for more information.
	• About Premium Group
	• Our Business Philosophy
	• Medium-Term Management Plan
Q5. What companies are part of your	A5. Please refer to the <u>list of group companies</u> .
group?	

Q6. Who are the shareholders?	A6. Please refer to the list of major shareholders in the
	Securities report (JP) .
Q7. What is the stock trading unit?	A7. 100 shares
Q8. How have dividends trended?	A8. For information on dividends, click on Summary of
	Results.
Q9. Do you operate a shareholder	A9. We do not currently operate shareholder benefits
benefits program?	programs.
Q10. When is the general meeting of	A10. Our policy is to hold a general meeting of
shareholders usually held?	shareholders each June. Click on the following link for a
	schedule and information on convocation notices.
	• IR Calendar
	• General Meeting of Shareholders (JP)
Q11. When are financial results	A11. The fiscal year ends at the end of March.
announced?	Full-year financial results are announced from late April
	to early May.
	First-quarter financial results are announced from late
	July to early August.
	Second-quarter financial results are announced from late
	October to early November.
	Third-quarter financial results are announced from late
	January to early February.
	Once determined, specific dates are provided at the
	following:
	• <u>IR Calendar</u>
Q12. How do I register for the	A12. We do not hold meetings to present financial results.
financial results presentation	We provide results briefing videos (links below) at the
meeting?	same time financial results are announced.
	• <u>IR website</u>
	• YouTube
	• Minsetsu (Platform providing access to company IR
	information)

Q13. Where would I go for the	A13. Click on the following links.
company's financial information?	• <u>Summary of Results</u>
	• Results Presentation Materialsz
Q14. How often do you take part in	A14. We hold about 70 to 80 IR interviews per quarter.
IR interviews?	
Q15. Do you engage in any overseas	A15. In 2023, we engaged in overseas IR activities in
IR activities?	Hong Kong, Singapore, North America, and Europe.
Q16. Can you describe your	A16. Click on Corporate Governance.
corporate governance system?	
Q17. What is the Company's	A17. To ensure the financial soundness and business
approach to sustainability?	integrity, we identify and analyze various risks and
	opportunities and strive to promote sustainability.
	Click on the following links for more information.
	• <u>Sustainability (HP)</u>
	• TCFD Report / ESG Report
	• Integrated Report

Q1. Can you give a brief account of	A1. We are an auto mobility company group.
the scope of your business	For various processes related to cars, including sourcing,
activities?	purchasing, usage, maintenance and trade-in, we
	provide safe, secure, and advanced solutions to our
	customers, to car dealers, and to car repair shops.
	Click on Company Information Material for more
	information on our business and our business model.
Q2. What are the strengths of the	A2. We are an independent financial company with no
Premium Group?	bank affiliations. This allows us to cross-sell our
	products with nonfinancial products.
	In addition, our main business segments, the Finance
	Business and the Automobile Warranty Business, are
	recurring-revenue businesses. For this reason, we
	accumulate profits steadily year after year, a key
	strength.
	Click on Company Information Material for more
	information on our strengths and the characteristics of
	our business segments.
Q3-1. Can you briefly describe the	A3-1. We offer credit services that allow customers to
Finance Business?	pay for goods and services in installments.
	The major Finance Business product is a credit service
	for automobile purchases (auto credits). But we also
	offer credit services for purchases of solar power
	generation systems and other products (ecology credits
	Overseas, in Thailand, we are currently working to
	increase the value of our local subsidiaries by providing
	our management and business expertise.
Q3-2. Is the company exposed to	A3-2. While higher rates may cause tightening in credit
interest rate risks?	spreads in the short term, this will have little impact on
	profit margins because we make the appropriate interna-
	adjustments and apply current rates for any new
	extended credit. There is no impact on existing credits
	as the rate is fixed.

Q3-3. Can you tell us about the Company's financial services revenue structure?

A3-3. Of the interest paid by customers, the Company's revenue is the remainder after deducting sales promotion expenses (which may vary, depending on dealer) and bank interest.

Read the Features of the Finance Business in <u>Company</u>
<u>Information Material</u> for more information.

Revenue structure

Cost structure is not based on "low interest rates", Tolerant to risk of interest rate fluctuation

■Features

- $\boldsymbol{\cdot}$ The sensitivity of interest rate is low
- for the people who purchase used cars.

 Used car loan is different from housing loan
- which repayment amount is expensive and the term is long.
- · Element of changing cost in our profit is mainly insurance premium.



Q4-1. Can you tell us about the Automobile Warranty Business?

A4-1. Our Automobile Warranty Business consists of automobile warranty services that enable customers who choose to add automobile warranty plans when they buy cars through partners to receive repairs at no charge, within the scope specified in advance, for mechanical problems with their purchased vehicles.

Overseas, we're expanding our business into Southeast Asia, including Thailand, Indonesia, and the Philippines.

- Q4-2. What is the difference between warranty and insurance services?
- A4-2. *Insurance* covers damage incurred in accidents. A *warranty* covers repairs for malfunctions that arise during normal use.
- Q5-1. Can you tell us about the Automotive Mobility Services Business?
- A5-1. We provide several services required to operate an automotive distribution business.

The primary services are as follows.

- Automobile wholesaling: Wholesale sales of vehicles obtained by the Finance Business to automobile dealers
- Software sales: Providing business software to repair shops and automotive dealerships

- Subscription-based sale (leasing): Offering automotive leasing services to individuals for fixed monthly payments that include all vehicle expenses, warranty, inspection and maintenance
- Membership organization: A Car Premium Club that integrates a network of car dealerships and repair shops for members
- Internal repair shops/other: Operating a chain of inhouse automotive repair shops in our group companies, identifying issues facing mobility business providers and testing the services to be provided, and planning products to meet the needs of mobility business providers.
- Q5-2. What are the benefits of becoming a Car Premium member?
- A5-2. Available services include expanded auto loan credit access to increase transaction volumes and special offers for wholesale vehicle sales. For more information, read Overview of Automotive Mobility Services Business (Car Premium) in Company Information Material.

Q6. What is your medium- to long-term management strategy?

A6. The fiscal year ending March 31, 2024 is the first year of ONE&ONLY 2026, our three-year medium-term management plan. We plan to become the market leader in each of the three areas of Finance Business, Automotive Warranty Business, and Automotive Mobility Services Business. We also plan to establish a used car economic domain based on the Car Premium Club. By expanding the Car Premium Club, attracting more customers by strengthening recognition of the Car Premium brand, and promoting the shift to online services, we will build a member-focused sales structure and manage related planning and operational activities, thereby increasing the satisfaction of individual members. Through these efforts, we will strengthen reputation and trust, thereby achieving higher service operation rates in the Group and creating synergies among the various businesses.

Click on Medium-Term Management Plan for more information on management plans and numerical targets.

3. Finances and Results	
Q1. What are the Company's recent	A1. Click on Financial Information to review information
business performance trends?	on business performance and management indicators.
Q2. What is the Company's business	A2. Click on Results Presentation Materials for full-year
performance outlook?	business performance forecasts. Click on Medium-
	Term Management Plan for medium- to long-term
	business performance forecasts.
Q3. Tell us about the performance of	A3. Click on Results Presentation Materials for recent
each business segment.	financial results by business segment.
Q4. What risks may affect business	A4. Please refer to 3 Risks of business, etc. in the
performance?	Securities report (JP).
Q5. What is the Company's current	A5. Click on Financial Highlights for the record of
financial status?	information for the last five years.
Q6. Is the Company exposed to bad	A6. To hedge its risks, the Company has concluded
debt risks?	comprehensive transaction credit insurance policies
	(covering credit receivables in the form of advance
	payments) and comprehensive guarantee institutional
	credit insurance policies (covering credit receivables in
	the form of affiliated loans) with several non-life
	insurance companies. For this reason, the Company's
	balance sheet does not reflect an allowance for doubtful
	accounts.

4. Other Inquiries

If you have any other questions, please visit the $\underline{\text{Contact us}}$ page.